



## **Computer Analyst, Windsor Mill, MD-EZCA019V**

Specialized Area - Business Analyst

Specialized Skill - x-Other

### **Mandatory Skills**

IBM, Microsoft Office products

### **Job Description**

Sales management and leadership in driving the Business team and our Business partners to maximize and develop Pure Systems opportunities.

Ability to work with all levels of the extended IBM team to help drive Federal customer product requirements

Ability to build and drive strategic and tactical plans for growth; understanding of product pricing, promotional and procedural elements

Ability to drive the development, management and execution of business plans and marketing strategy to key business measurements

Ensuring the latest Pure Systems strategies are communicated to the Business team, our Business Partners and FSIs

### **Skills & Knowledge**

Strong knowledge of query and report writing

Excellent oral and written communication, including presentation skills

Microsoft Office products

e, Analytical and interpretive skills

Strong organizational skills

Excellent interpersonal skills

Ability to work in a team environment

Ability to meet or exceed Performance Competencies